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Nov 14, 2013 Getting Past No: A Brief Synopsis. Posted on November 15, William Ury, Getting Past No: Negotiating With Difficult People (New York: Bantam Books, 1991)

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William Ury Getting Past No Category: Negotiating Publisher: Bantam; Revised edition (January 1, 1993) Language: English Pages: 208 ISBN: 978-0553371314

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