

**Sell Yourself First: The Most Critical Element In Every
Sales Effort (Your Coach In A Box) By Thomas A.
Freese**

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Thomas A. Freese, based in Atlanta, is the founder and president of QBS Research, Sell Yourself First: The Most Critical Element in Every Sales Effort (Your

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the bottom line is simple - Sell, sell and sell yourself. Be Prepared and Focused When you first meet and greet your interviewer,

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